



Strategic HealthWare Solutions

## FOR IMMEDIATE RELEASE

Contact:

Loren Thomas  
Marketing Coordinator  
BlueWare, Inc.  
3060 W. 13<sup>th</sup> St.  
Cadillac, MI 49601  
231.779.0224 x116  
[lthomas@blueware.net](mailto:lthomas@blueware.net)  
[www.blueware.us](http://www.blueware.us)

### **BlueWare International Named IBM Premier Business Partner**

#### *IBM Recognizes BlueWare International as Premier Business Partner*

Cadillac, Michigan—September 17, 2007 – BlueWare International has been recognized by IBM as a Premier Business Partner. Premier is the highest level of business partnership IBM gives out.

President and CEO of BlueWare, Rose Harr, is simply delighted by IBM's announcement. "This achievement is due to our amazing team and customers, as well as all the support BlueWare receives from IBM."

IBM denotes three different levels partnership based on a company's attainment and a points table IBM has created. The three different levels are Member, Advanced and Premier. Premier level membership is reserved for those partners who make a specific investment in IBM products and technologies through a combination of:

- Certifications
- Solutions
- Revenue Achievement
- High Customer Satisfaction
- Joint Marketing Plans

Premier level participation for the ISVs in the PartnerWorld program is by invitation only.

For additional information on IBM's Business Partner Memberships, please visit [http://www-1.ibm.com/partnerworld/pwhome.nsf/weblook/pub\\_mem\\_index.html](http://www-1.ibm.com/partnerworld/pwhome.nsf/weblook/pub_mem_index.html)

#### About BlueWare, Inc.

BlueWare is an international Strategic Healthware Solutions corporation located in Cadillac, Michigan. The development and marketing of software and hardware products specific to the healthcare industry is the major focus of our business. BlueWare develops and supports a family of software products, including the award-winning Wellness Connection, targeted at providing an on-line medical record for hospitals.

We employ a staff of highly skilled and certified professionals, teachers and healthcare leaders to perform in two distinctive areas, Industry Consulting and Product Specialization. Our associates are proficient in many healthcare related fields, and familiar with the issues of today's healthcare provider, distinguishing ourselves as a solution provider for the healthcare industry.

BlueWare's cause is noble, through our products we are committed to improving the quality of life for the people in the communities we serve. We strive to address the challenges and develop products that take into consideration the concerns of healthcare providers; security, cost, installation time and training. We are committed to the integrity of our service and to building relationships with our clients as they grow and prosper.

**As an IBM Premier Business Partner**, our mission is to build upon the platforms in place of healthcare providers--by creating solutions for the interim and assisting our industry as it changes to further assist the medical patients. We are currently aggressively partnering with the Integrating Healthcare Enterprise (IHE) and the Electronic

Health Records Vendors Association (EHRVA) to create interoperability between Electronic Health Records as we move to a RHIO based market.

For additional information about BlueWare, please visit [www.blueware.us](http://www.blueware.us)

###